

# Medicaid Reimbursement for Skilled Nursing Facility Services

Presentation to the Nursing Facility Payment Commission

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July 12, 2022

# Agenda

- Statutory Authorities
- Peer Group Structure
- Funding formula components and formula breakout
- H.B. 110 formula revisions and impacts
- Appendices
  - » Definitions
  - » Cost Center Components
  - » Other payments to nursing facilities
  - » Federal formula changes

# Statutory Authorities: Nursing Facility Formula

## Ohio Revised Code

- 5165.15                5165.191
- 5165.151             5165.192
- 5165.152             5165.21
- 5165.16               5165.23
- 5165.17               5165.26
- 5165.19

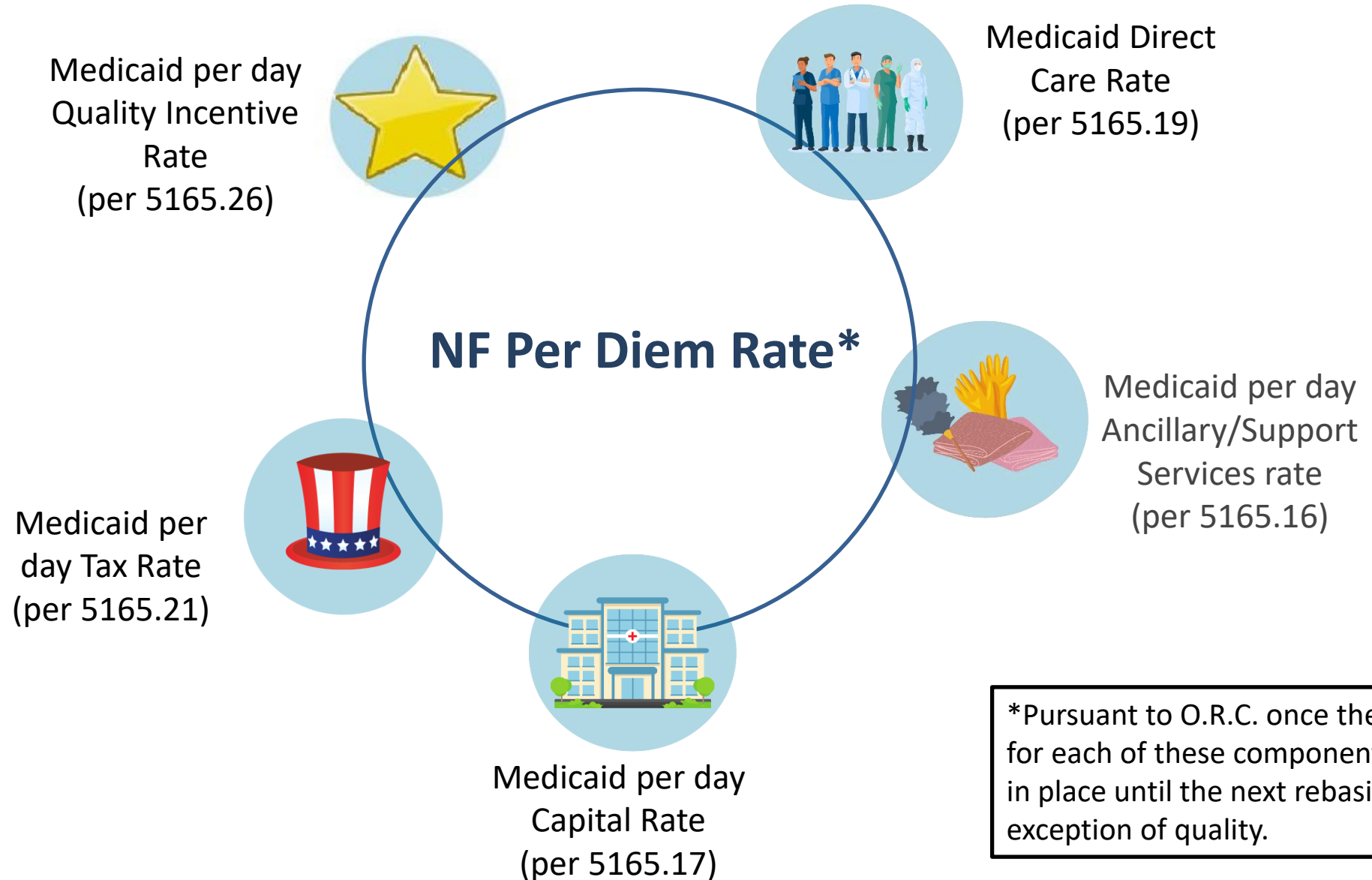
- Ohio's formula for reimbursing skilled nursing facilities is codified across multiple sections of the Ohio Revised Code (ORC)
- What characteristics of each NF determines their reimbursement?
  - Location: urban/rural/ Cincinnati
  - No. of beds in the facility
  - Acuity/population mix
  - Tax rate: profit/non profit; facility specific actual rate

# Peer Group Structure & Establishing “Prices”

Direct Care Component				Peer Group 1		Peer Group 2		Peer Group 3	
3 Peer groups				Cincinnati		Metropolitan		Rural	
Ancillary, Capital & Tax Components				Peer Group 1		Peer Group 2		Peer Group 3	
6 Peer Groups				<u>Small</u>	<u>Large</u>	<u>Small</u>	<u>Large</u>	<u>Small</u>	<u>Large</u>
				< 100 beds	=>100 beds	< 100 beds	=>100 beds	< 100 beds	=>100 beds

- “Price” established for
  - Direct care: 3 peer groups
  - Ancillary: 6 peer groups
  - Capital: 6 peer groups
- These peer groups were established to reflect differences in provider cost experience, geography and number of beds in a facility; not based on facility specific costs.
- Each facility’s rate is dependent upon others in their peer group

# Rate Components for NF Reimbursement



\*Pursuant to O.R.C. once the price is set for each of these components, it remains in place until the next rebasing-- with the exception of quality.



# 1. Direct Care Price Determination (ORC 5165.19)

- Semi-annual adjustments (January and July) to direct care rate based on case mix (i.e., acuity level)
- Per statute, ODM is required to rebase at least once every 5 years

Direct Care  
Costs<sup>1</sup>



Total  
inpatient  
days



Direct Care  
Cost Per  
Day



Annual  
case mix  
score<sup>2</sup>



Direct Care  
Cost per Case  
mix unit  
(CPCMU)<sup>3</sup>

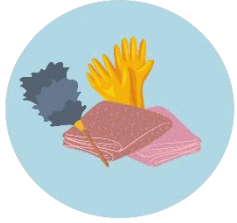
## Notes:

(1) Derived from facility cost report - includes expenditures for all residents regardless of payer source

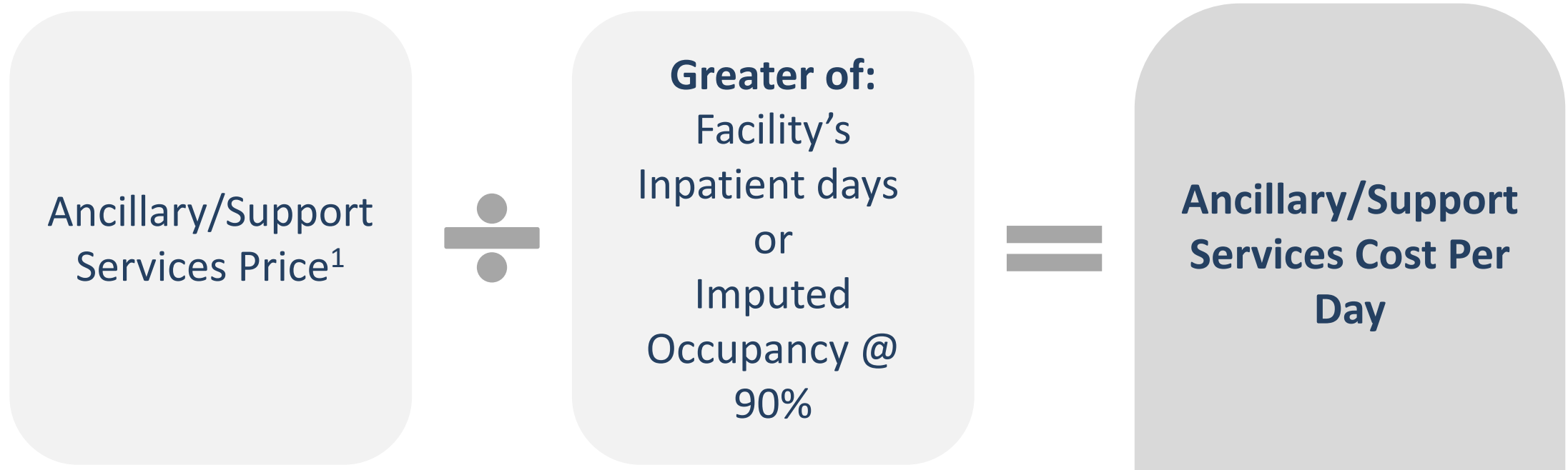
(2) All residents case mix score (i.e., acuity level) regardless of payer source

(3) Direct care cost per case mix unit is calculated for each facility in a peer group. The peer group price is then set based on the facility that has a CPCMU that is at the 25th percentile of those in the group. This standardizes the experience of nursing facilities across each peer group to compare cost of caring for residents.

(4) Direct care FY 2023 prices range from \$38.51 to \$41.76 cost per case mix.



## 2. Ancillary and Support Services Price (ORC 5165.16)

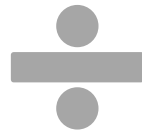


Notes:  
(1) Derived from facility cost report - includes expenditures for all residents regardless of payer source  
(2) Ancillary FY 2023 prices range from \$61.85 to \$68.12 per diem



### 3. Capital Services Price (ORC 5165.17)

**Capital  
Price**



**Total  
Inpatient  
Days**  
(100% occupancy)



**Capital  
Cost Per  
Diem**

- Notes:
- (1) Derived from facility cost report - includes expenditures for all residents regardless of payer source
  - (2) Prices for FY 2023 range from \$7.99 to \$11.11 per diem



## 4. Tax Cost Component (ORC 5165.21)

**Tax Cost**



**Total  
Inpatient  
Days**  
(100% occupancy)



**Tax Cost  
Per Day**



## 5. Quality Rate (ORC 5165.26)

What is the total **POOL OF FUNDING** available for quality?

Subtract \$1.79  
from NF rate



Add 5.2%  
of each  
NF rate



Supplemental  
funding



**Quality  
Funding**

Across how many Medicaid days and points is funding distributed?

NF average  
quality points\*



Annual Medicaid  
days



**Quality Point  
Days**

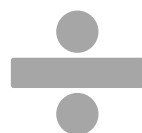
\* NF points below the 25th percentile reduced to zero (per 5165.26 (C)(2)(c))



## 5. Quality Rate (cont.)

What is per diem amount paid per quality point?

Quality  
Funding



Quality  
Point Days

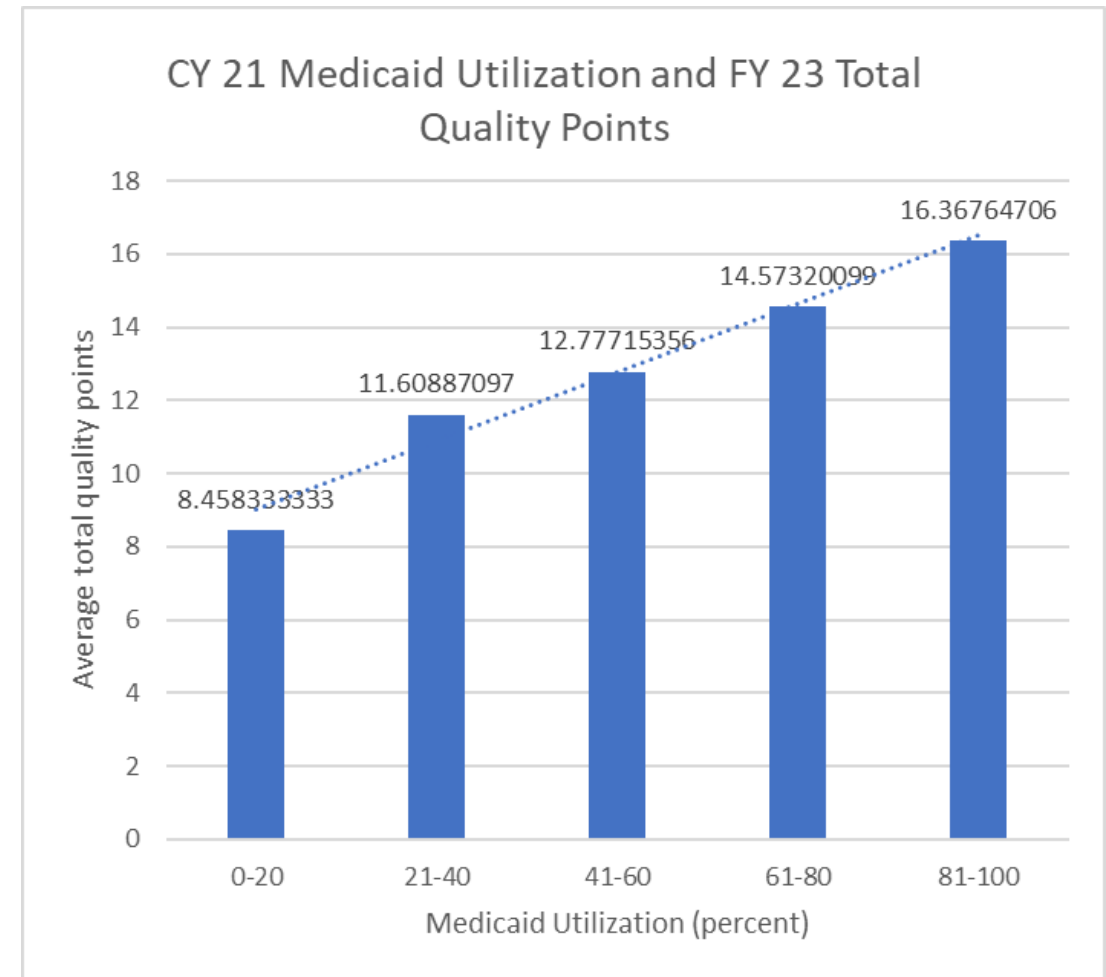


**Per Point  
Add-On**

Note: The per-point add-on increased from \$1.32 in FY22 to \$1.82 in FY23

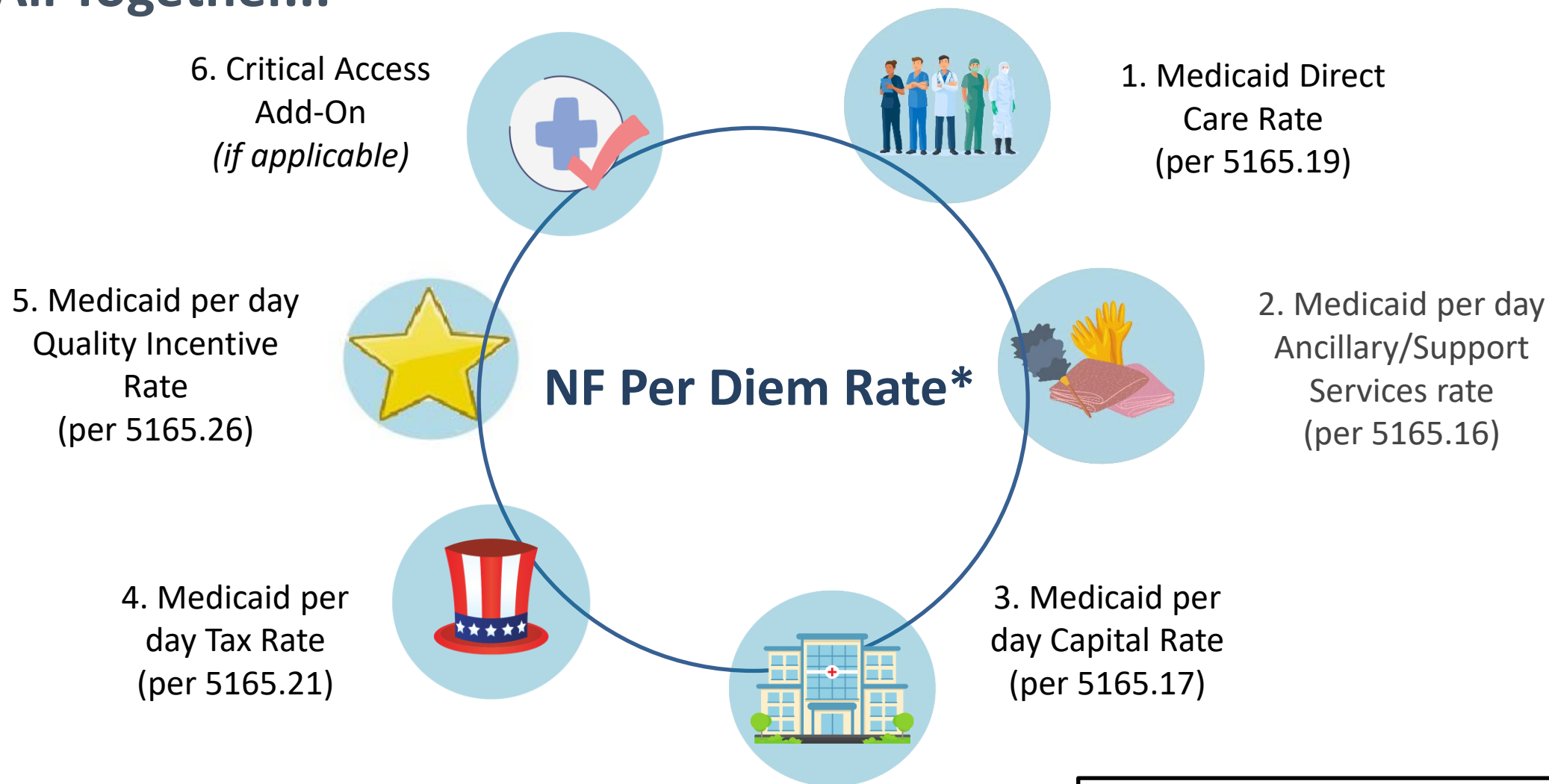
## Ohio Quality Rate (cont.)

- Ohio's Nursing Facility Quality is calculated based on the following four CMS measures:
  - 1.) The percentage of the nursing facility's long-stay residents at high risk for pressure ulcers who had pressure ulcers
  - 2.) The percentage of the nursing facility's long-stay residents who had a urinary tract infection
  - 3.) The percentage of the nursing facility's long-stay residents whose ability to move independently worsened
  - 4.) The percentage of the nursing facility's long-stay residents who had a catheter inserted and left in their bladder



*CMS has metrics for short stays & long stays. Medicaid is typically “long stay”.*

# Put It All Together...



\* Medicaid payment from state is reduced to account for patient contribution toward cost of care (patient liability).

# Example A (Hamilton County)

- 130 Beds
- 16.25 Quality Points



Direct Care	\$103.54	
	+	
Ancillary	\$63.11	
	+	
Capital	\$11.11	
	+	
Tax	\$2.38	
	+	
Rate Add On – Quality Pool	\$16.44 - 1.79	
	+	
QUALITY ADD ON	\$29.58	
	+	
Critical Access	\$0.00	
	=	
TOTAL Per Day	\$224.37	

**\$224.37 X 130 beds**  
**X Medicaid days 70%**  
**occupancy x 365 =**  
**Total Medicaid Reimbursement**  
**\$7,452,450**

## Example B (Another Metropolitan County)

- 99 Beds
- 0 Quality Points



Direct Care	\$122.73	
	+	
Ancillary	\$67.01	
	+	
Capital	\$10.79	
	+	
Tax	\$5.58	
	+	
Rate Add On – Quality Pool	\$16.44 - 1.79	
	+	
QUALITY ADD ON	\$0.00	
	+	
Critical Access	\$0.00	
	=	
TOTAL Per Day	\$220.76	
		<b>\$220.76 X 99 beds X 70% Medicaid days occupancy x 365 days = Total Medicaid Reimbursement \$5,584,014</b>

# Example C (Rural County)

- 23 Beds
- 15.5 Quality Points

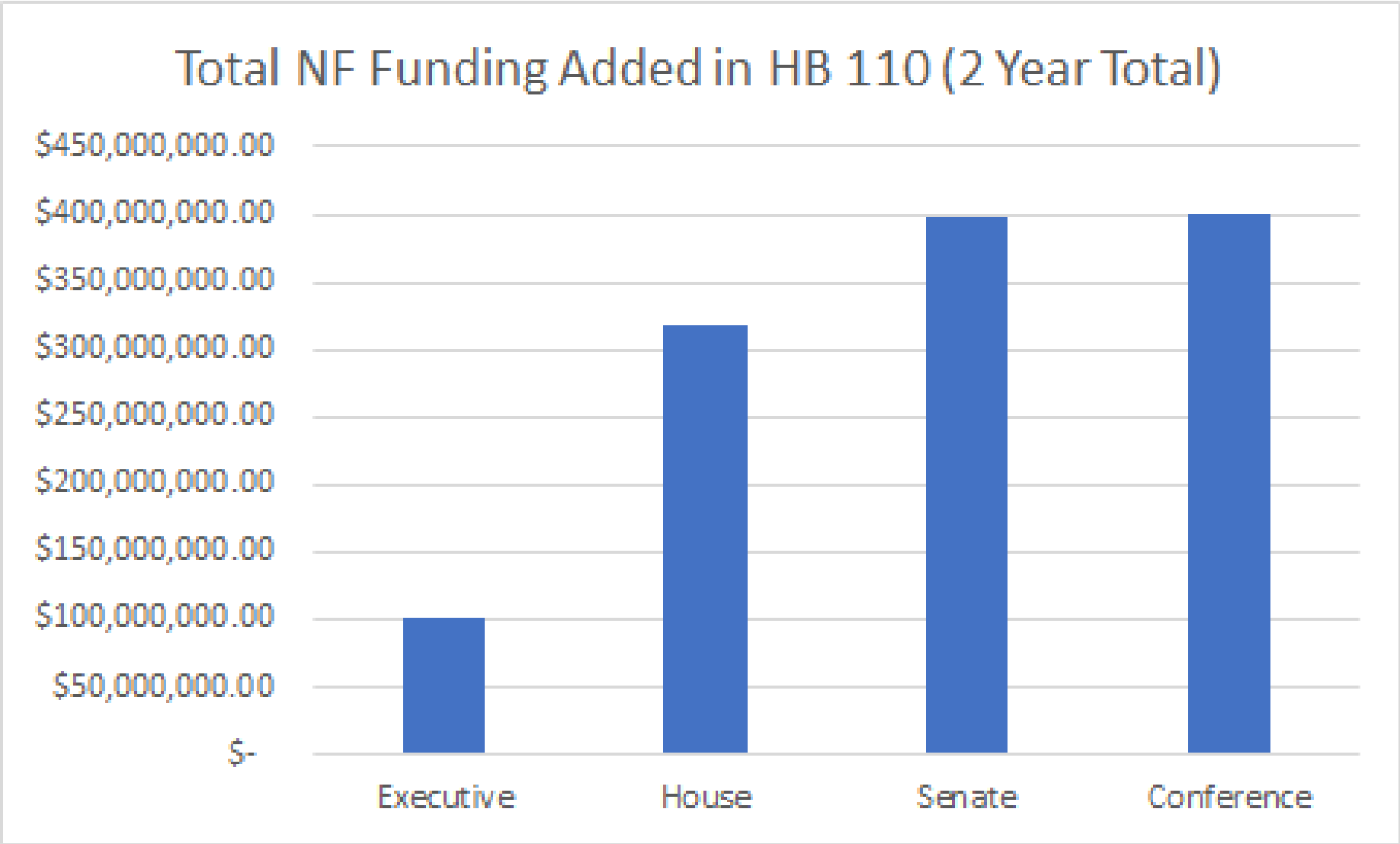


Direct Care	\$127.20	
	+	
Ancillary	\$61.85	
	+	
Capital	\$9.54	
	+	
Tax	\$0.69	
	+	
Rate Add On – Quality Pool	\$16.44 - 1.79	
	+	
QUALITY ADD ON	\$28.21	
	+	
Critical Access	\$0.00	
	=	
TOTAL Per Day	\$242.14	
		<b>\$242.14 X 23 beds X Medicaid days 70% occupancy x 365 = Total Medicaid Reimbursement \$1,422,936</b>

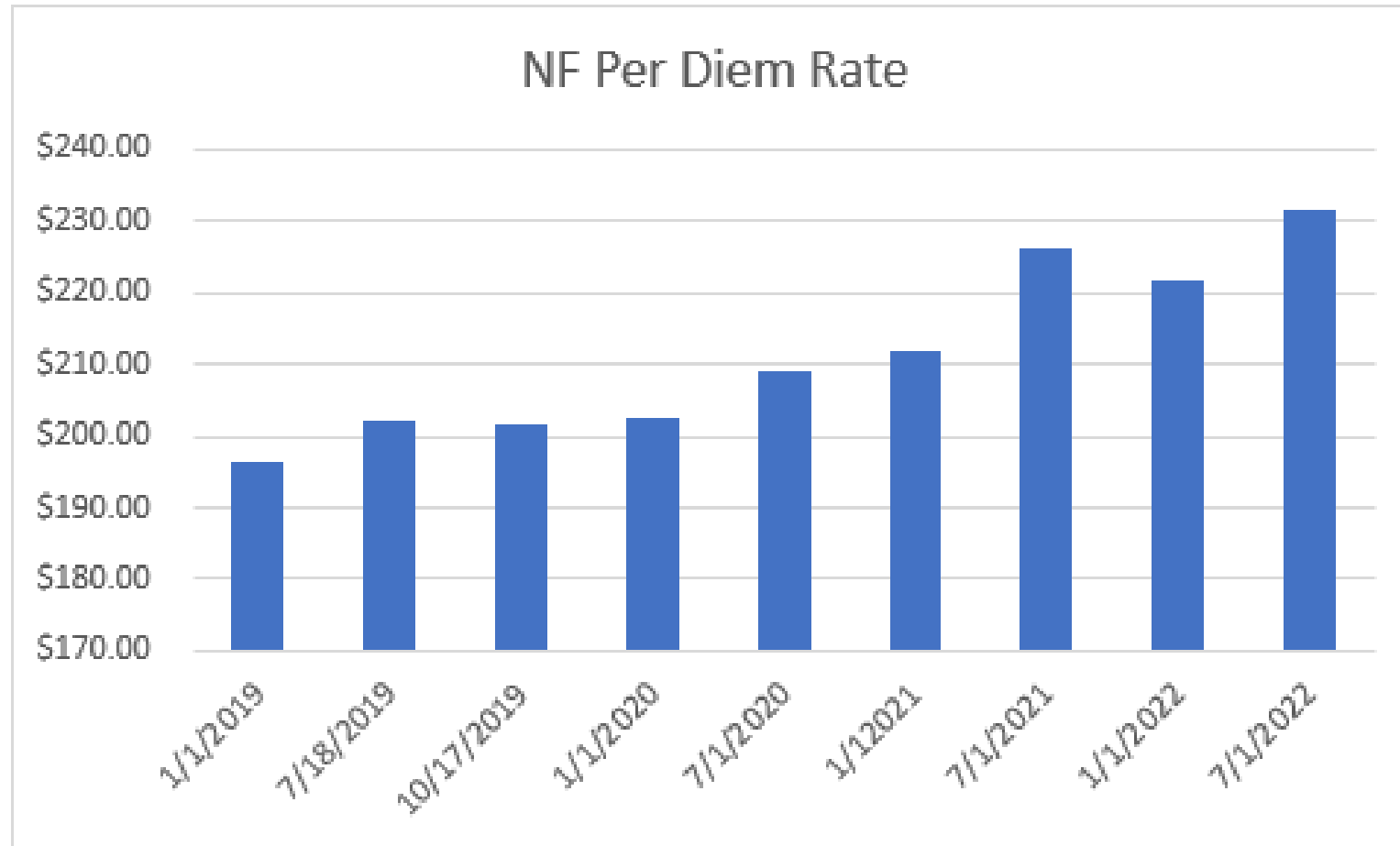
## H.B. 110 Formula Revisions and Impact

- Rebasing (ORC 5165.36 & Sec. 333.240)
  - » Required ODM to conduct a rebasing using CY19 cost report data
  - » Earmarked \$125 million each FY for rebasing
    - Excluded capital costs from rebasing
    - This earmark was enough to cover all of direct care and most of ancillary care
  - » Required NFs to use 70% of rebasing increase on direct care costs, including salaries
- Supplemental NF Quality Payments (Sec. 333.220)
  - » Provided a \$25 million add-on quality incentive payment for FY 22
  - » Provided a \$125 million add-on quality incentive payment for FY 23
  - » Quality measures were maintained

# H.B. 110 Formula Revisions and Impact



## NF Per Diem Rates 2019-2022



# Nursing Facility Additional Funds & Timeline

Bill	Fiscal Year Funding Received	Amount Received During the Bill's Biennium	Type of Payment
HB 166	2020-2021	\$125M	Quality
HB 481	2020-2021	\$0*	Quality
CFR CARES Act	2021	\$204.9M	Provider Relief + Infection Control
Targeted Federal NF Relief	2020-2021	\$491.2M**	Direct Federal Nursing Home Relief
HB 110	2022-2023	\$150M	Quality
HB 110	2022-2023	\$250M	Rebasing
HB 169	2022	\$300M	Provider Relief

\*HB 481 moved FY20 quality payment to FY21, increasing the base from 2.4% to 5.2%. It was originally intended to be sunset in FY21 but was continued into the current biennium at the higher rate (plus additional investments in HB 110).

\*\*These payments were targeted specifically to nursing facilities and skilled nursing facilities by the federal government. Nursing facilities may have also applied for additional Provider Relief Funds.

Note: The quality and rebasing increases were not one time but added to the prior year base funding. The average NF per diem in 2019 was **\$196.32**. It currently is **\$231.72**, an increase of 18%.

# Appendix

# Definitions

- **Ancillary/Support Services** - cost center for all reasonable costs incurred by a nursing facility other than direct care costs, tax costs, or capital costs
- **Capital** - cost center for depreciation and interest on any capital assets that cost five hundred dollars or more per item, amortization and interest on land improvements and leasehold improvements, amortization of financing costs, lease and rent of land, buildings, and equipment
- **Case mix score** – facility average acuity score based on resident assessment data
- **Cost Report** – annual submission to ODM
- **Direct Care** – cost center for registered nurses, licensed practical nurses, and nurse aides, direct care staff, administrative nursing staff, medical directors, respiratory therapists, purchased nursing services, quality assurance
- **Peer Group** – for purposes of establishing prices, nursing facilities are assigned to a peer group based on geography and bed size
- **Per Diem** - nursing facility's actual, allowable costs in a given cost center in a cost reporting period, divided by the nursing facility's inpatient days for that cost reporting period
- **Taxes** - cost center for taxes imposed under Chapter 5751. of the Revised Code, real estate taxes, personal property taxes, and corporate franchise taxes

# Cost Center Components

## Direct Care

- Medical Directors
- Director of Nursing
- RN Charge Nurse
- LPNs
- Nurse Aids
- Habilitation Staff
- Respiratory Therapists
- Purchased Nursing Services
- Other Direct Care

## Ancillary/Support

- Activity Director/Staff
- Recreational Therapists
- Psychologists
- Social Worker/Counselor
- All dietary costs
- Incontinence supplies
- Payroll taxes, fringe benefits and staff development

## Capital

- Cost of Ownership
  - Depreciation and interest on any capital asses that costs five hundred dollars or more per item
  - Amortization and interest on land improvements and leasehold improvements
- Nonextensive Renovations

## Other

- Real Estate Taxes
- Personal Property Taxes
- Franchise Tax
- Quality
- Franchise Permit Fee

## Additional Policy Consideration: Federal Formula Changes: RUGS-IV to PDPM

- The current model for reimbursing nursing facilities is known as Resource Utilization Groups, Version IV (RUGS-IV)
- CMS replaced RUGS-IV with a new methodology – the Patient Driven Payment Model (PDPM) in 2020.
  - » This shift places more of an emphasis on an individual patient’s unique characteristics, as opposed to paying based on the volume of therapy services they receive.
- ODM has begun the analysis for the transition from RUGS-IV to PDPM
- This shift is intended to be budget neutral in terms of *total aggregate payments* to skilled nursing facilities (SNFs).